Iowa Racquetball Association

Executive Board Meeting Agenda, June 10, 2013

*\* This is a combined Agenda/Minutes document.*

*Underlined blue text in indicates minutes.*

*Underlined text indicates votes taken by the board.*

*Red text indicates action items to be completed before next meeting.*

In attendance: Josh, Don, Denny, and Bryan

* Housekeeping
  + Approval of June 10 meeting minutes
    - Approved
* Budget Summary
  + Update from Josh
    - See accounting statement from Josh sent Mon 6/17/2013 4:33 PM. Additional $600 approx currently in GoFundMe account. Josh needs to send Musco a check for around $120.
    - IRA webpage updated to reflect metallic level sponsorships: $300+ = Gold, $100-$299 = Silver, $99 and lower = Bronze.
* Fundraising Updates
  + Bryan:
    - Cash verified: No
    - Cash unverified: Keith Minor, Rosco, another Edward Jones colleague
    - Non-cash lunch items: No
    - Volunteer gratuity: Ektelon items have been sent to Oakmoor for volunteers. They are also providing headbands and wristbands to hand out to kids.
  + Denny:
    - Cash verified: No
    - Cash unverified: Have not heard from Casey’s. We may have missed the 20-day window. Don got the form from Casey’s and will fill out and send back.
    - Non-cash lunch items: five or six cases of bananas from Lofredo via Brian White
    - Volunteer gratuity: Buffalo wild wings gift cards
  + Josh:
    - Cash verified: No
    - Cash unverified: Josh will call CA, CO, IL
    - Non-cash lunch items: No
    - Volunteer gratuity: Chipotle’s is supposed send gift cards to Don’s address.
  + Don:
    - See spreadsheet sent Mon 6/17/2013 7:36 PM.
  + Other Contacts:
    - Volunteer gratuity: Don recommended we get more of these from businesses, as we are probably fine with cash donations, but our gifts for volunteers are fairly slim right now.
* Finalizing the lunch plan
  + Bryan: Oakmoor’s requested cost per player.
    - Bryan says most people will want to get on the road early on Sunday. We may need only half has many lunches, but let’s plan for 2/3.
    - Bryan thinks we will not need to provide lunches on Wednesday but he’ll confirm with Jim this week.
  + Should we estimate savings from donated items into the cost per player?
    - Bryan says Oakmoor originally wanted $4 per player but then Robin said $3.50. A flat fee will make them happier with the outcome and profits.
    - The board agreed but discussed the caveat that we account for no lunch on Wednesday (if that happens to be the case) and perhaps reduced numbers on Sunday (2/3).
* Player numbers
  + - Bryan recommended we all do a last minute push to get kids to sign up.
    - See the player list Don sent. Everyone is responsible for reaching out to parents and coaches to get them signed up. We want to win the prize for most kids signed up from one state.
* Ancillary donations
  + Breakfast foods
    - Bryan recommended any bakeries or perhaps Casey’s
  + Fruit
    - Bananas will go to lunch, probably
  + Gatorade
    - Don S will provide powdered mix
* What to do with any leftover funds.
  + - Bryan recommended we donate to the Junior US Team, to help fund their travels and camp.
      * This move was approved by the board.
    - Don recommended putting more IRA funds into this effort, with the knowledge that Wellmark will be cutting a large check in mid-July. The Board agreed to this idea, but did not agree on an amount.
      * Don will check with Wellmark to estimate the amount of money that will likely come in.
* Vendors
  + Don: Lessons learned from trying to negotiate deal with local apparel company to fill the void now that Rollout is not coming to DSM.
    - Don told about USAR’s reluctance to have Fine Designs sell a secondary event shirt.
    - Denny asked about Dunlop coming out to show racquets, but Bryan doubts USAR would agree to this.
* Junior Clinic and Play the Pro
  + - Markie Rojas can do this, but can’t wear Ektelon gear. He will wear US Team gear instead.
    - On Friday night from 5:00 and 7:00, Bryan will reserve a court to play parents for two hours for doubles with Markie.
* Clinic with Cliff
  + - Needs 6 to 8 commitments for a 4-hour clinic.
    - There is no cap on participants
    - Bryan proposed that the IRA underwrite the clinic with scholarships
    - The board approved a sponsorship of $25 for IRA members.
    - If we host this event on R2 sports, the board wondered whether we get the membership rebate for that quarter. Josh will look into this with Terri.
* Next meeting
  + Proposed date?
    - Friday 8:00 to 8:30.
      * This short meeting will be used to discuss a limited number of items. All IRA board members are encouraged to attend. Those items are:
        + Finalize and approve lunch payout based on $3.50 per player based on current entries.
        + Vote on size of contribution to US Junior team based on

Excess monies from our current fundraising effort.

Additional monies that we anticipate coming in from Wellmark in mid-July.